

Welcome to Skowhegan Savings!

July 19, 2010



Dear Jackman Customer,

I am very pleased to welcome you to Skowhegan Savings. For 140 years, Skowhegan Savings has been serving the banking needs of Somerset County and Central Maine, and we are very excited to bring our values of integrity, trust, and a strong commitment to our communities to the Jackman region.

On the following pages you will find important information regarding the transfer of your accounts to Skowhegan Savings, which, subject to final regulatory approval, is scheduled to occur on August 20, 2010 (referred to as the *transition date* on the attached information). Please review this material closely. We have tried to make the transition as seamless as possible, but recognize that there will invariably be questions or concerns. I encourage you to call Customer Service at 800.303.9511, or stop by the branch to discuss any concerns you have.

I am also pleased to welcome the Jackman branch staff, led by Betsy Guay, to our Skowhegan Savings team. Betsy will be working with Nanook Tuefferd, our regional branch manager for northern Somerset County, to assure that we meet all of your individual and business banking needs. You may contact Nanook at 858-2621 or by email, ntuefferd@skowsavings.com.

Our mission at Skowhegan Savings is to make our communities a better place to live and work. All of us at the Bank look forward to meeting this mission in Jackman with banking services that help businesses and individuals succeed, and by investing in the community. Please don't hesitate to call me or any of us at Skowhegan Savings with any questions you may have about the Bank or the transfer of your accounts. Thank you for the opportunity to serve your banking needs.

Sincerely,



John C. Witherspoon
President and CEO



*Jackman branch staff (L to R): Samantha LeMaire,
Cheree Conrad, Betsy Guay, Melissa Hoyt*



Nanook Tuefferd



Important Account Information

Will I receive new checks for my checking account?

Skowhegan Savings will provide you a starter pack of 50 checks prior to the transition date. After the transition date, one box of standard checks for each personal and business checking account will be ordered at the Bank's cost. If you have more than one box of your current checks, you may bring these checks in to Skowhegan Savings and a similar style and quantity of new checks will be ordered for you. For businesses using another vendor to order checks, bring us your order slip and we will reimburse you up to \$50 of the cost of ordering new checks.

Important Note: After the transition date, it is crucial that customers destroy unused checks drawn on Border Trust and begin using Skowhegan Savings' checks. Old checks can be returned to any Skowhegan Savings location for proper destruction. Checks drawn on Border Trust written prior to the transition date will be honored for 30 days after the transition date.

Will my account number change?

All checking accounts will have new account numbers. Other account numbers may need to change to prevent duplication with other customers. Should this be the case, we will notify you as soon as possible.

Will my direct deposit continue without interruption?

If you currently have a direct deposit into one of your accounts, after the transition you will need to contact the third party that initiates the deposit and provide your Skowhegan Savings' account number and routing number. If you have questions on how to change your direct deposit, contact Customer Service. Information will also be available on our website at www.skowsavings.com.

Will my automatic withdrawals continue without interruption?

If you currently have a third party, such as a utility or credit card company, debit your account directly to collect payment, you will need to contact them and provide your Skowhegan Savings' account number and routing number for payments due after the transition date. Any internal automatic funds transfers between your accounts will continue to process as usual.

When will I receive my account statements?

Statements with check images will be mailed monthly for all checking and money market accounts. Savings account statements will be mailed monthly only for accounts that have electronic transaction activity. If no electronic transaction activity exists, quarterly savings statements will be sent. Statements are mailed throughout the month based on account type. Certificate of Deposit accounts do not receive statements.

Will I receive a new ATM/Debit card?

If you currently have an active ATM or debit card, you will receive a Skowhegan Savings ATM or Debit MasterCard for use after the transition. You will also receive a new PIN in a separate mailing, which you will be able to change at any of our ATM locations. Skowhegan Savings is also a member of Maine Cash Access, providing you with access to over 200 surcharge-free ATMs throughout Maine.

Important Account Information, continued

Will there be changes to my overdraft protection?

If you currently have an overdraft line of credit, Skowhegan Savings will continue this service without interruption. Skowhegan Savings does not offer an automatic overdraft protection program. If you are interested in checking overdraft protection, an automatic transfer from a savings account can be established, or you can apply for an overdraft line of credit.

Will I have access to my accounts online?

If you currently use Border Trust's Online Banking, you will automatically be activated to use Skowhegan Savings' free Online Banking. You will receive a separate welcome letter with additional information and details.

Will my online bill payments continue?

You will have free unlimited use of Skowhegan Savings' Bill Pay for one year. We are unable to transfer your current online bill payment details to Skowhegan Savings Bill Pay service. Please be sure to document or print all established payees, payment details and payment history from your Border Trust bill pay service. You will have to manually re-enter this information on Skowhegan Savings Bill Pay service. Please log in to Border Trust's bill pay and cancel all recurring or scheduled payments by the transition date to avoid duplication or delay in payment.

To enroll for Bill Pay, simply log in to Skowhegan Savings Online Banking, click on the "Bill Pay" tab and select an account to pay your bills from.

How will my loan accounts be impacted?

After the transition date, loan payments can be brought to any Skowhegan Savings location or mailed to Skowhegan Savings, PO Box 250, Skowhegan, ME 04976. Going forward, if you have a mortgage, home equity line of credit, or commercial loan, you will receive a monthly billing statement. All other loan accounts will receive a coupon book on or around the transition date for future use. Your current Border Trust loan coupons can be utilized until you receive a new coupon book.

Will I have access to my accounts by telephone?

Skowhegan Savings offers free, real time account access to all customers through our automated Telephone Banking system. You can obtain account balances, transaction information, transfer funds or make loan payments. To activate this service, please contact Customer Service after the transition date.

Electronic Documents

Electronic statement delivery is a free service offered through Skowhegan Savings Online Banking. Electronic statements do not include check images, however all check images are accessible through the account transaction listing page of Online Banking. To enroll, log in to Online Banking, click on the "Electronic Documents" tab and follow the on screen instructions.

Your Personal and Business Checking Accounts

If you currently have one of the following Border Trust accounts:

Regular Personal, Advantage 55, Personal NOW, Personal SuperNOW, Capital Account, Basic Checking, Personal Checking, Basic NOW Checking, SuperNOW Checking

You will have an:

Integrity Checking Account

- No monthly service charge
- Unlimited check writing
- Free Debit MasterCard®
- Overdraft Protection (with approved application)
- Customers age 60 & over receive one order of free checks of one style every 12 months

If you currently have a Relationship Checking Account, you will have an:

Integrity Plus Checking Account

- Interest paid in the following tiers:
 - \$0.00 – \$49.99
 - \$50.00 – \$9,999.99
 - \$10,000 & Above
- Special Certificate of Deposit and Loan rate promotions
- Unlimited check writing
- Free Debit MasterCard®
- Overdraft Protection (with approved application)
- Free checks (limited style)
- Free Travelers Checks
- Free Money Orders and Treasurers Checks
- Reduced closing costs on Mortgage and Home Equity Loans
- Primary owner must maintain a minimum balance of \$10,000.00 in combined deposit balances or \$25,000.00 in combined loan balances to avoid the \$25.00 monthly service charge

If you currently have one of the following Border Trust accounts:

Regular Municipal, Municipal NOW, Municipal SuperNOW, NonProfit SuperNOW, Municipal SuperNOW

You will have a:

Community Checking Account

- Available to Municipal or Non-Profit Organizations
- No monthly service charge
- 500 transaction items per month free; \$.50 per item over 500 items
- Interest paid in the following tiers:
 - \$0.00 – \$2,499.99
 - \$2,500.00 – \$24,999.99
 - \$25,000 & Above

If you currently have one of the following Border Trust accounts:

Regular Business, Business NOW, Business SuperNOW, Business Checking, Business SuperNOW Checking, Basic Business Checking, Enterprise Business Checking

You will have a:

Business Checking Account

- No monthly service charge
- 500 transaction items per month free; \$.50 per item over 500 items
- Free Business Debit MasterCard®

For larger volume businesses we also offer:

Business Plus Checking Account

- Earnings credit paid on collected balance
- Free Business Debit MasterCard®
- \$6.00 monthly service charge
- Per item fee of \$.12 for each item processed

Your Savings and Money Market Accounts

If you currently have one of the following Border Trust accounts:

Passbook Personal, Passbook NonPersonal, Passbook IRA, Incentive Savings, Passbook Municipal, Statement Personal, Statement NonPersonal, Statement Savings, Business Statement Savings, Municipal Statement Savings, NonProfit Statement Savings

You will have an:

Integrity Savings Account

- Interest compounded daily and paid monthly
- Quarterly statements
- Maintain a minimum average daily balance of \$25.00 to avoid the \$1.00 monthly service charge
- No monthly service charge if primary account holder is under age 18

If you currently have a Holiday Club Account, you will have a:

Club Account

- Interest compounded daily and paid at distribution date
- The 2010 distribution date for Club Account funds will be September 29, 2010

If you currently have a Money Market Checking or Municipal Money Market Checking Account, you will have an:

Integrity Money Market Account

- Interest paid in the following tiers:
 - \$2500.00 – \$24,999.99
 - \$25,000.00 – \$49,999.99
 - \$50,000.00 – \$99,999.99
 - \$100,000 & Above
- Limited check writing each statement cycle
- Maintain a minimum average daily balance of \$2500.00 to avoid the monthly service charge of \$10.00

If you currently have a Commercial Super Money Market Account, you will have an:

Integrity Plus Money Market Account

- Interest paid in the following tiers:
 - \$0.01 – \$24,999.99
 - \$25,000.00 – \$49,999.99
 - \$50,000.00 – \$99,999.99
 - \$100,000 – \$249,999.99
 - \$250,000.00 & Above
- Limited check writing each statement cycle
- Maintain a minimum average daily balance of \$2500.00 to avoid the monthly service charge of \$10.00

Our CD and IRA Accounts

Your CD and IRA maturity dates will remain the same at the time of the transition. The product name will change and upon maturity will automatically renew as follows:

CD Current Term	New Term at Maturity	IRA Current Term	New Term at Maturity
7 day, 3 month	3 month	6 month, 9 month, 12 month	2 year
9 month, 12 month	1 year	18 month, 24 month	2 year
18 month, 24 month	2 year	30 month, 36 month	3 year
30 month, 36 month	3 year	48 month, 60 month	5 year
48 month, 60 month	5 year		

If you currently have a 7-31 day IRA CD, you will have an IRA Savings Account after the transition.

We use the daily balance interest method to calculate interest. Interest credited to your account may be withdrawn before maturity without penalty. Withdrawals of principal prior to the maturity may be subject to a penalty as follows:

- Original maturity 91 days: 91 days interest
- Original maturity 6 months to less than 1 year: 3 months interest
- Original maturity 1 year to less than 3 years: 6 months interest
- Original maturity 3 years or greater: 12 months interest

Service Charges and Common Fees

Below is a list of the various fees and charges for other services that apply to the deposit accounts at Skowhegan Savings.

Account reconciliation	\$20.00/hour \$10.00 minimum
Amortization schedule	\$5.00
Automated Teller Machine (ATM)	
- Card replacement (due to worn or cracked)	\$10.00
- Cancelled/Hot Card	\$10.00
Canadian check/deposit	\$5.00/item & exchange rate
Check ordering	At cost
Collections	
- Coupons (customers only)	\$10.00/envelope
- Coupons (return charge)	\$27.00/envelope
- Incoming or outgoing checks or drafts	\$10.00/item
- Foreign item	\$15.00/item + costs
Copy of paid check/draft	\$3.00
Counter checks	\$0.50/check Maximum of 4
Excess pre-authorized transactions fee (money market/savings)	\$10.00
Fax Service	
- Customer incoming	\$0.10/page
- Customer outgoing	\$2.00 first page, plus \$0.50 per page
Foreign Currency (non-Canadian)	\$10.00 + costs + exchange rate
Foreign draft purchased	\$10.00 + costs + exchange rate
Inactivity charge (checking)	\$2.00/month after one year
Inactivity charge (savings)	\$1.00/month after two years
IRA external transfer fee	\$20.00/item
Money Order	
- Issue	\$3.00/each
- Reissue/stop payment	\$5.00/each
Loan payment return item	\$30.00
Night Deposit	
- Bag (refundable)	\$15.00
- Keys (replaced or extra)	\$5.00/each
Online Banking	
- Bill Pay (Consumer & Business)	Free first 12 months-unlimited bills Then, in excess of 10 bills @ \$0.65/bill
- Stop payment (Consumer & Business)	\$25.00
- ACH Origination & Processing (Business Only)	\$5.00 per month
- Wire Transfers; Outgoing origination only (Business Only)	\$15.00 per wire
- ACH/wire one-time setup fee	\$75.00
Overdraft Fee	
- Per item paid	\$30.00
- Per item returned	\$30.00
- Uncollected funds	\$30.00
Overdraft protection from savings (pre-authorization required)	\$5.00/each
Photocopy service	\$0.50/page
Research (per hour)	\$30.00, \$15.00 minimum + \$1.00/page
Return deposit items	\$10.00/item
Safe deposit boxes	
- Annual Rental Fees	\$30 – 3x5, \$35 – 5x5, \$45 – 3x10, \$60 – 5x10, \$95 – 10x10
- Key replacement	\$15.00/key
- Drilling	\$50.00 plus cost
- Late payment (after 30 days)	\$5.00
Statements	
- Copy	\$5.00
- Duplicate	\$5.00/month
- Returned undeliverable	\$10.00/month
- Special handling	\$10.00/month
Stop payment fee-checking accounts	\$25.00
Club account closed prior to maturity	\$25.00
Tax Levy/Garnishment	\$25.00
Telephone transfer (employee assisted)	\$5.00
Travelers Checks	\$1.00 per \$100
Travelers Checks (two signature)	\$1.50 per \$100
Travelers Check Gift Checks (\$25, \$50, \$100)	\$2.50 per check
Treasurers Checks	\$5.00/each
Treasurers Checks (reissue)	\$5.00
Wire Transfers	
- Customer incoming	\$10.00
- Customer outgoing	\$20.00
- Foreign	\$30.00 plus costs + exchange fee
Zipper bags	\$3.00

Important Policies

Privacy Policy

At Skowhegan Savings, protecting the privacy and confidentiality of your personal information is important to our employees and to us. We value your business and the trust you put in Skowhegan Savings. To offer you the financial products and services you seek, we collect, maintain, and use information about you on a routine basis. To help you better understand how your personal information is protected here at Skowhegan Savings, we are providing you with the following statement describing our practices and policies with respect to the privacy of consumer information. In the event you terminate your customer relationship with us, or become an inactive customer, we will continue to adhere to the policies and practices described in this notice.

Information Collected / Used on the Internet

As a trusted financial institution, we collect, retain, and use nonpublic personal information about individual customers, allowed by law, to provide products and services to our customers. We may collect nonpublic personal information from such sources as:

- applications or other forms;
- information about your transactions with us, our affiliates, or others;
- information we receive from a consumer reporting agency; and
- information about website usage statistics, including IP address, domain name source origin (State, Country), time at site, number of hits, browser used, and operating system used.

We collect, retain, and use the above listed information about users of our website only where we reasonably believe that it will help administer our business or provide products, services, and other opportunities to our customers. We use this information to help us design or improve our products and services; and to understand our customers' financial needs so that we can provide them with quality products and superior service. In addition, with respect to Internet Banking Services, our Internet banking service provider may place a cookie on our customer's browser in order to facilitate the Multi-Factor Authentication process.

Information We Share

We may disclose nonpublic personal information about you with nonaffiliated third parties under certain circumstances to provide account services. Any nonpublic personal information shared is conducted in strict adherence to applicable law. We do not disclose any nonpublic personal information about you to anyone, except as permitted under law.

Who Receives Information and Why

We do not disclose any nonpublic personal information about our customers, or former customers, to anyone, except as permitted by law. We may exchange such information with our affiliates and certain nonaffiliated third parties (under limited circumstances) to the extent permissible under law to service your account, offer you products or services we believe you may find valuable, report to credit bureaus, manage risk, and other financial services related activities.

Service Providers/Joint Marketing Partners

To provide our customers with products or services that we believe may meet your financial needs, we may exchange limited nonpublic personal information about you to nonaffiliated firms that conduct marketing services on our behalf, or with other financial institutions in order to offer financial products or services pursuant to a joint agreement. Such information exchanged includes:

- information we receive from you on applications or other forms, such as your name, address, social security number, assets, and income;
- information about your transactions with us, our affiliates, or others, such as your account balance, payment history, parties to transactions, and credit card usage; and
- information we receive from a consumer reporting agency, such as information relating to your creditworthiness and credit history.

How We Protect Your Information

We understand that the protection of your nonpublic personal information is of the utmost importance. Guarding your privacy is our obligation. Skowhegan Savings maintains strict procedures and policies to safeguard your privacy. Our policies and procedures restrict employee access to customer information only to those who have a business reason to know such information, and we educate our employees about the importance of confidentiality and customer privacy. Skowhegan Savings maintains physical, electronic, and procedural safeguards that comply with federal standards to guard your nonpublic personal information.

Funds Availability Policy

This policy statement applies to all deposit accounts. Our policy is to make funds from your cash and check deposits available to you on the first business day after the day we receive your deposit. Once they are available, you can withdraw the funds in cash and we will use the funds to pay checks that you have written. Electronic direct deposits will be available on the day we receive the deposit.

For determining the availability of your deposits, every day is a business day, except Saturdays, Sundays, and federal holidays. If you make a deposit before 3:30 PM on a business day that we are open, we will consider that day to be the day of your deposit. However, if you make a deposit after 3:30 PM or on a day that we are not open, we will consider that the deposit was made on the next business day that we are open.

Longer Delays May Apply

Case-by-case delays. In some cases, we will not make all of the funds that you deposit by check available to you on the first business day after the day of your deposit. Depending on the type of check that you deposit, funds may not be available until the second business day after the day of your deposit. The first \$100 of your deposits, however, may be available immediately. If we are not going to make all of the funds from your deposit available on the first business day, we will notify you at the time you make your deposit. We will also tell you when the funds will be available. If your deposit is not made directly to one of our employees, or if we decide to take this action after you have left the premises, we will mail you the notice by the day after we receive your deposit. If you will need the funds from a deposit right away, you should ask us when the funds will be available. In addition, funds you deposit by check may be delayed for a longer period under the following circumstances:

- We believe a check you deposit may not be paid.
- You deposit checks totaling more than \$5,000 on any one day.
- You redeposit a check that has been returned unpaid.
- You have overdrawn your account repeatedly in the last six months.
- There is an emergency, such as failure of computer or communications equipment.
- You deposit to a new account.

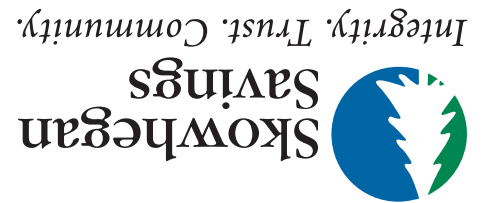
An account is a new account if any customer on the account has not, within 30 days of when the account is established, had a transaction account with the Bank. An account retains its new account status for 30 days after it is established. We will notify you if we delay your ability to withdraw funds for any of these reasons, and we will tell you when the funds will be available. They will generally be available no later than the seventh business day after the day of your deposit.

Deposits at Automated Teller Machines

If you make a deposit before 3 PM on a business day that we are open, we will consider that day to be the day of your deposit. However, if you make a deposit after 3 PM or on a day we are not open, we will consider that the deposit was made on the next business day we are open.

**Important Account Information enclosed
for Jackman Border Trust Customers.**

Skowhegan Savings
13 Elm Street
PO Box 250
Skowhegan, ME 04976



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